

AMERICAN NUMISMATIC ASSOCIATION
Fiscal year November 2023 to October 2024
Approved Budget

Revenues	Totals
Admissions-Conventions & Museum	37,250
Advertising Income	363,384
Auction	100,000
Banquet	10,000
Book Replacement Charges	120
Convention Revenue	977,350
Consultation	156
Submission Center	200,000
Donations	176,675
Sponsors	301,000
Dues & Applications	937,500
Grants	5,000
Unrealized Gain on Investments	2,600,000
Interest and Dividends	116,000
Research Fees	300
License Fees	46,000
Mailing Revenue	6,790
Medals & Badges	18,000
Miscellaneous	2,115
Photography	480
Program Conventions	38,000
Rebates-Hotel-Shuttle	36,675
Sales	19,200
Sales-Museum Store	58,250
Sales Museum Store - eBay	14,900
Seminars	21,000
Seminar - Summer	285,000
Numismatic Diploma	35,928
Special Events	44,500
Subscriptions	2,700
Tours	3,500
Traveling Exhibits & Traveling -Club	240
Total Revenue	6,458,013

Expenses	Totals
Acquisitions	11,200
Advertising/Promotion	245,645
Auction	5,796
Auto Expenses	1,150
Awards-Non-Funded	40,262
Awards-Funded	9,496
Bad Debt	1,500
Bank & Investment Fees	58,000
Book Purchases	6,120
Banquet	49,700
Bass Exhibit	29,000
Bereavement	1,200
Bourse	187,300
Charitable Registrations	3,151
College Scholarship	8,000
Club Representative	3,414
Committee	11,000
Computer Technology Services	53,732
Consultants	42,180
Contract Labor	181,034
Cost Of Sale	16,400
Employee Benefits	692,325
Employee Retention	5,770
Equipment Maintenance	89,270
Equipment Rental	6,000
Exhibits	84,130
Fund Development	61,549
General Service Contractor	325,000
Insurance	93,600
Legal Fees	35,000
License Fees	148,588
Life Members Expense	1,410
Mailing	183,686
Medals & Badges	25,437
Membership	5,250
Miscellaneous	3,069
National Coin Week	6,870
Numismatic Diploma Program	29,239
President	23,500
Preservation	1,500
Printing & Production	350,008
Professional Development	4,552
Program	14,750
Rent- Convention Facilities	115,000
Salaries	2,163,517
Salaries-commissions	39,899
Security	357,787
Seminars	19,540

Seminar - Summer	228,500
Special Events	6,000
Sponsors	48,500
Supplies	48,384
Telephone	23,993
Tours	3,500
Travel	233,341
Utilities	63,618
Volunteers	13,954
Total Expenses:	<u>6,521,316</u>
 SUBTOTAL - NET OPERATING INCOME (LOSS)	 (63,302.54)

Designated & Restristed Transfers

Revenue Trans - Award Funds	8,065
Revenue Trans - College Scholarships	8,000
RevenueTrans - F. S. School of Num.	14,000
RevenueTrans - Gilroy Roberts Fund	15,000
RevenueTrans - Lecce Adv. Schlship	26,000
RevenueTrans - Museum	54,000
Revenue Trans- Publications	8,330
RevenueTrans - Sundman Fund	4,900
RevenueTrans - YN fund	152,900
Total Designated/Restricted Transfers	<u>291,195</u>
Net Income (Loss) After Transfers	<u>227,892</u>
Capital Budget	69,610
Net Income (Loss) After Capital Funding	<u>158,282</u>