AMERICAN NUMISMATIC ASSOCIATION



# FORUM GUIDE

#### **FORUM**

Advanced U.S. Coin Grading and Problem Coins

#### **EPISODE 3**

Grading Service Know-how: Different Grading Services

#### THE RISE OF GRADING SERVICES

With the adaptation of the Sheldon Grading System, grading services began to develop

## The American Numismatic Association Certification Service (ANACS) began in 1972

In 1977, The ANA established specific grading standards to stop the controversy between dealers. Up until this point, dealers had their own systems, making it difficult for collectors.

- Ken Bressett helped create the ANA grading standards, which are still used today (mainly for circulated coins)
- This standardization is considered a revolutionary point in grading

In 1979, ANACS became the 1st certified 3rd party grading service

 They began to include photo certificates and Mint State designations



### The Professional Coin Grading Service (PCGS) began in 1986

Located in California

# The Numismatic Guaranty Company (NGC) began in 1987

- Founded in New Jersey
- Currently located in Florida

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# CURRENT GRADING LANDSCAPE

#### THE RISE OF CAC

In 2007, the Certified Acceptance Corporation (CAC) began their service of verifying the grades provided on high quality graded coins.

 Coins that met their standards received a green CAC sticker.

In 2023, CAC began rare coin authentication, grading, and certification operations as a 3<sup>rd</sup> party.

#### **PREFERENCES**

Choosing a grading service is often based on personal preferences. You should consider the following:

- Location
- Specialties with certain series
- Reputation
- Liquidity
- Buy back policies and guarantees

Beware of 3<sup>rd</sup> world grading services, some of which will often over grade and create their own grading standards.

### COIN OF THE &PISODE

In this episode, Jeff looks at a 1938 D Jefferson Nickel, focusing specifically on the steps. The coin has nice luster, few marks, is well struck, and has original colors.

#### **Jefferson Nickel Designations**

Full Steps FS Full strike with 5 or 6 steps completed





The key Jefferson Nickel designation indicates if there are full steps on Jefferson's Monticello. Five or six steps are considered FS. Grading services would indicate the difference as 5FS or 6FS (NGC).

The Coin of the Episode was graded MS 67 5FS.





