

Search Managed by Recruiting Plug

Danbury, Connecticut

Senior Numismatist & Coin Describer

Full-Time | In-House, Danbury, CT | Auction House / Numismatics

Reports to: Auction Operations Manager

About the Role

An established, high-volume auction house based in Danbury, Connecticut is seeking an expert Senior Numismatist to lead the evaluation, authentication, and cataloging of raw (ungraded) and high-value U.S. coinage. In this role, you will be the primary line of defense against counterfeits, the final authority on raw coin grading, and the strategist deciding which items warrant third-party certification with PCGS, NGC, or CACG.

You will handle a high volume of physical inventory, ensuring every uncertified coin is accurately described to protect both buyers and the firm's reputation.

Key Responsibilities

- **Authentication & Grading:** Physically inspect, authenticate, and assign conservative technical grades to a high volume of raw U.S. coins weekly
- **Consignment Review:** Evaluate individual items within larger consignments to determine which merit standalone auction placement versus inclusion in bulk or group lots.
- **Variety Attribution:** Identify and attribute rare die varieties, mint errors, and key dates (VAMs, Cherrypickers' Guide varieties, and similar) to maximize auction realization
- **Third-Party Grading (TPG) Strategy:** Review raw estate consignments and manage the selection, preparation, and bulk shipping of high-value coins to PCGS, NGC, or CACG.
- **Expert Copywriting:** Write detailed, legally compliant, and engaging catalog descriptions for premium raw and key-date certified coins
- **Consignor Relations:** Assist the intake team by evaluating incoming collections and providing preliminary auction estimates

Preferred Qualifications & Skills

- 5+ years of professional numismatic experience (auction house, major retail dealer, or grading service); exceptional candidates with less experience who demonstrate real grading and authentication ability are encouraged to apply.
- Expert-level knowledge of official ANA grading standards and a proven track record of accurate raw commercial grading
- Certified training or proven expertise in detecting sophisticated counterfeit coins, altered surfaces, and artificial toning
- Bullion knowledge, including the ability to identify and understand bullion coins
- Deep familiarity with major numismatic references (Red Book, Mega Red, Breen, and specialized variety guides)

Why This Role

This is an established, respected firm with decades of history and an international client base, not a startup building credibility from scratch. As a fast-paced, high-volume auction house, it offers the Senior Numismatist a highly visible role at the center of every raw coin decision that crosses the floor, along with direct access to leadership.

Compensation & Benefits

Base salary range: \$100,000-\$150,000, commensurate with experience. Total compensation package including benefits to be discussed.

How to Apply

This search is being managed by Recruiting Plug, a contingency search firm specializing in the precious metals and numismatics industry. Interested candidates should submit a resume and a brief note on relevant experience to:

Juliana Mannino, Recruiting Plug
julianamannino@recruitingplug.com
recruitingplug.com

If you're not able to relocate to the Danbury, Connecticut area, or your experience level falls below what this role requires, we still encourage you to reach out. Recruiting Plug maintains an active talent roster across the precious metals and numismatics industry, including junior-level numismatist candidates, and regularly matches strong candidates to openings beyond the search posted here.

All inquiries are handled confidentially.

Equal Opportunity Employment Statement

This is an equal opportunity employment opportunity. All qualified applicants will receive consideration without regard to race, color, religion, sex, national origin, age, disability, or any other legally protected status.