

Job Title: Showroom Buyer & Senior Numismatist (Full-Time)

Company: Haven Coin & Jewelry — Hamden, Connecticut (Greater New Haven)

About Us

Haven Coin & Jewelry opened in 2025 and became a seven-figure business in its first year. We're a licensed, insured, buy-only precious metals dealer: we don't sell coins or bullion, so every conversation at the counter is with someone who wants a fair, transparent evaluation of what they own, and most of them are heirs settling an estate rather than collectors. We test and weigh in front of the customer, show the math behind every offer, and put it in writing. That approach earned a 5.0 Google rating across our first year and the volume to open a second Connecticut location. The founder is an ANA member and GIA-trained appraiser who has been buying coins since he was 14. He's 22, and he's hiring someone who knows more than he does.

Position Overview

This is the senior numismatic role in the company. You'll run the showroom counter: evaluating and grading raw coin collections, currency, and bullion; separating numismatic value from melt; testing and pricing gold, silver, and platinum; and making written offers you can explain line by line. You'll manage PCGS/NGC submissions, decide what we hold, wholesale, or refine, and keep our purchase records compliant with Connecticut's dealer statute. As we open the second location, you'll help hire and train the counter staff there, and the path to managing that showroom is real, not a line in a job ad. You'll have a direct say in inventory, pricing policy, and which shows we work. No travel is required beyond occasional regional shows; the role is in person in Hamden and requires relocation to Greater New Haven if you're not already here.

Who We're Looking For

- 5+ years buying at a coin shop, auction house, or on the show circuit, or an equivalent record as a serious collector who has bought and sold at scale
- Strong grading across U.S. type, silver dollars, gold, and moderns; comfortable with world coins and currency
- Hands-on with XRF and acid testing, bullion pricing, and scrap
- ANA member; PNG membership or a Connecticut precious metals license is a plus but not required
- Patient and honest with the public. Most of our sellers are anxious first-timers, and the way you treat them is the business.

What We Offer

- Salary of [X]–[X]– [X]–[Y] plus a performance bonus tied to showroom results, with the range stated here because you shouldn't have to apply to find out
- Health insurance, paid time off, and a retirement plan with company match [confirm specifics]
- Relocation assistance for the right candidate

- A senior title, real decision authority, and a defined path to running the second location
- A young, fast-growing company where your judgment sets the standard rather than inherits one
- Greater New Haven: the Connecticut shoreline, Yale's museums and libraries, and trains to New York and Boston

How to Apply

Email matt@haven-coin.com with your resume and two or three sentences about the best purchase you ever made across a counter. No cover letter needed. We reply to everyone.