

Job Title: Showroom Buyer and Staff Numismatist (Full-Time)

Company: Toledo Coin Exchange - Sylvania Ohio

About Us: Since 1960, Toledo Coin Exchange has been the premiere rare coin, bullion, and scrap dealer in Northwest Ohio. We buy and sell rare coins, bullion, paper money, and scrap jewelry. Acting as a regional hub and one of the largest coin shops in the country, Toledo Coin Exchange serves over one hundred visitors per day into the shop and employees deal with a range of customers from local collectors, estate liquidators and dealers, as well as national coin and bullion dealers.

In 2024 after a 60+ year career serving the greater Toledo area, former owner Clyde Engelhardt sold the shop to former PCGS President Brett Charville, who visited the shop as a kid and grew up in the area. Operating out of the same brick & mortar location since 1986, Toledo Coin Exchange has recently expanded into additional office space next door to fuel future expansion and an entry into ecommerce.

Position Overview: We're hiring a full-time showroom buyer and numismatist. This is an ideal opportunity for someone who works well with both front-facing retail customers as well as in a team. A willingness to learn specialized and niche knowledge is a must. Employees must develop a strong working knowledge of the rare coin and bullion market, as well as the ability to process and purchase scrap precious metals such as jewelry and silverware. Attention to detail and the ability to quickly compute basic math figures is a must. Additional growth opportunities at the shop are plentiful as the business moves into ecommerce and national numismatic trading. No travel is required for this position but it requires relocation to the greater Toledo Ohio metro area.

This position is ideal for someone with a background in at least ONE of the following:

- Rare Coin Collector
- Prior Coin Shop Experience
- Prior Pawn Shop Experience
- Prior Jewelry Store Experience
- Prior Estate Sale Experience

What we offer:

- Strong, competitive pay in one of the lowest cost of living areas in America.
- Hands-on experience with an "open book" information policy, you'll be learning directly from coin shop employees with 20+ years experience as well as the owner, formerly the president of PCGS
- Benefits package that includes paid sick and vacation time, employee meals, and company retirement plan

How to Apply: Send your resume with a brief note to Brett@ToledoCoin.com, no cover letter is required. Relocation assistance provided for strong candidates.