# 2024 ANA Convention Programs

**National Money Show®**  
March 14-16, 2024 in Colorado Springs, Colo.  
**AD DEADLINE** January 11  
**TO PRESS** January 18

**World’s Fair of Money®**  
August 6-10, 2024 in Rosemont (Chicago), IL.  
**June 10**  
**June 17**

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## 2024 ISSUE

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**Contact:** Nathan McAllister, Advertising Sales Manager at 719-482-9867 or nmcallister@money.org
General Information: Advertisers of numismatic material must be ANA members. Contracts are available for 1-, 3-, 6- and 12-time placement. Frequency will be consecutive unless otherwise scheduled. Page position can be requested for regular advertisements, but cannot be guaranteed. No advertisements will be accepted from minors unless accompanied by a statement of financial responsibility signed by a parent or legal guardian. In keeping with the Hobby Protection Act, advertisements for reproductions or imitations of numismatic items must clearly state that they are not original. Photographs of these items must show they have been marked with the word “COPY” and must include the date of manufacture.

Any company advertising numismatic goods or services must include in its advertisement the name and membership number of at least one affiliated ANA member employed as a principal officer of that company. The Numismatist reserves the right to edit copy and/or require payment in advance. The publisher may decline or cancel any advertisement at their discretion.

Member Rates: Members may qualify for a 3% discount, provided camera-ready artwork is supplied by the member. Ads must adhere to published guidelines. The Numismatist assumes no responsibility for artwork furnished by the advertiser or agency. Rates on this card are for “run of publication.” Guaranteed placement and preferred placement are available.

Guaranteed ad placement is available for 35% above the rate for regular advertisements. Guaranteed-placement ads are placed on a specific page for the duration of the contract. All positions subject to availability.

Preferred ad placement is available for 20% above the rate for regular advertisements. Preferred-placement ads are positioned in the first third of the magazine, as far forward as possible.

Inserts, Bind-in Cards or Tip-on: Contact the ANA Advertising Sales Manager, 719-482-9867 or nmcallister@money.org.

Deadline: To ensure insertion in the desired issue, copy must be received by the deadline stated in this schedule. Ad copy can be changed each issue, but if new copy is not received from contract advertisers by the deadline, the previous month’s ad will be repeated.

Advertising Guidelines: Ad copy must be legible and not included in the body of a letter or other transmission. New ad copy cannot be accepted via telephone. Requests for photography of numismatic items will be billed at prevailing national rates. Every effort is made to ensure accuracy in all display advertising. If The Numismatist builds a display ad, a proof will be provided for review. At that time, ad revisions can be requested. Advertisers may be charged for extensive changes requested after the deadline. The ANA is not responsible for any errors or omissions noted following the advertiser’s approval of the advertisement.

ANA Member Logo: ANA-member advertisers may use the Association’s member logo in their advertising in The Numismatist or other publications. Color logos are available for download from the ANA website (after logging in, visit money.org/ANA-logos); the Association’s corporate logo(s) may not be used in any advertising or promotional material without prior approval.

“Camera-Ready” is artwork that is properly prepared to fit the specified format and is ready for publication. Camera-ready art requires no alterations, resizing or editing by The Numismatist.

ACCEPTABLE DIGITAL FILE FORMATS:
- InDesign 17.0 (or earlier) – Go to File > Package to including all fonts and linked/embedded images.
- Illustrator CS (or earlier) – Linked or embedded image files must accompany Illustrator file.
- Photoshop CS (or earlier) – CMYK, save as .eps
- High-resolution (press-ready) PDF images used in ads should be 300 dpi (with a 150-line screen) and saved as CMYK documents.

ACCEPTABLE MEDIA/TRANSFER: Email sbradford@money.org, nmcallister@money.org or advertising@money.org. Compression: Mac for mat–Stuffit; PC format–ZipIt.zip files with BinHex translation

Design Services: Have the ANA design your ad. Advertisers may submit headlines, body copy, call-to-action, photographs, artwork and logos for production by The Numismatist in-house designer. Two revisions max. Design specifications will be met as closely as possible. The camera-ready discount does not apply.

Contract Cancellation requires 7 weeks’ notice prior to the issue’s cover date. All contracts canceled with less than 7 weeks’ notice will incur a one-time fee at 50% of the inventory reserved.

Reference Policy: Advertisers of numismatic material are required to be members of the American Numismatic Association and must submit the name and ANA membership number of owners and/or principal officers of the firm. The ANA may require one banking reference and/or up to three business references.

Remittance is due upon receipt of the invoice. A monthly service charge of 1.5% will be applied to balances unpaid over 30 days. Advertisers whose accounts are more than 90 days past due may be subject to membership expulsion.

Classified Advertising: Rates are .75 cents per word, with a $20 minimum charge. Payments must accompany advertisements. Deadline for submitting classified ads is the 15th day of the month, two months preceding the issue in which the ad is to appear. Deduct 10% from the total price if the ad is to run three or more times consecutively with no changes. Classified advertising is automatically renewed in billing cycles of 3, 6 or 12 months. Classified advertising will run until notified by the advertiser, and require a 7-week cancellation notice prior to the issue’s cover date. Classified ads can be submitted via U.S. mail or email; no hand written ads are accepted. Ads received after the deadline will be held for the next issue. No refunds will be given for canceled ads.

Direct correspondence and advertising materials, along with the name and number of the affiliated ANA member, to: The Numismatist Advertising, 818 North Cascade Ave., Colorado Springs, CO 80903-3279 • advertising@money.org

ADVERTISING SALES MANAGER: Nathan McAllister • 719-482-9867 • nmcallister@money.org
ADVERTISING PRODUCTION COORDINATOR: Shayla Bradford • 719-482-9850 • sbradford@money.org

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